

NEW MEMBER BENEFITS:

- 5 WOW upgrades – 1 per hotel
- 7 Sweet upgrades
- 1 Slime Time
- 1 Celebration Package
- 1 Sip & Savor Package

RENEWALS:

- 5 Sweet upgrades

GIVC AGENT PROGRAM LEVELS - 2019

CLIENT BENEFITS

AGENT BENEFITS

<p>SILVER 50-125 ROOM NIGHTS</p>	<ul style="list-style-type: none"> • 5 WOW upgrades – 1 per hotel • 7 Sweet upgrades • 1 Slime Time • 1 Celebration Package • 1 Sip & Savor Package 	
<p>DIAMOND LEVEL 1 126-239 ROOM NIGHTS</p>	<ul style="list-style-type: none"> • 13 WOW upgrades – 1 per hotel and 4 per brand • 12 Sweet upgrades • 2 Slime Time • 2 Celebration Package • 2 Sip & Savor Package 	<ul style="list-style-type: none"> • Unlimited day passes for the Gourmet Inclusive® Vacation Consultant Member • \$5.00 Year-End Bonus* • \$250 Cash Bonus* • 3-night complimentary stay for 2 people*
<p>DIAMOND LEVEL 2 240-359 ROOM NIGHTS</p>	<ul style="list-style-type: none"> • 17 WOW upgrades – 1 per hotel and 6 per brand • 14 Sweet upgrades • 4 Slime Time • 4 Celebration Package • 4 Sip & Savor Package 	<ul style="list-style-type: none"> • Unlimited day passes for the Gourmet Inclusive® Vacation Consultant Members • \$5.00 Year-End Bonus* • \$500 Cash Bonus* • 4-night complimentary stay for 2 people*
<p>DIAMOND LEVEL 3 360-500 ROOM NIGHTS</p>	<ul style="list-style-type: none"> • 15 WOW upgrades – 1 per hotel and 2 per brand and 6 for El Dorado Spa Resorts / Azul Beach Resorts • 16 Sweet upgrades • 6 Slime Time • 6 Celebration Package • 6 Sip & Savor Package 	<ul style="list-style-type: none"> • Unlimited day passes for the Gourmet Inclusive® Vacation Consultant Members • \$7.50 Year-End Bonus* • \$750 Cash Bonus* • Invite to the Annual Gourmet Inclusive® Vacation Consultant Awards & Marketing Forum • 5-night complimentary stay for 2 people*
<p>DIAMOND LEVEL 4 501-1000 ROOM NIGHTS</p>	<ul style="list-style-type: none"> • 17 WOW upgrades – 1 per hotel and 2 per brand and 8 for El Dorado Spa Resorts / Azul Beach Resorts • 18 Sweet upgrades • 10 Slime Time • 10 Celebration Package • 10 Sip & Savor Package 	<ul style="list-style-type: none"> • Two – 5 night complimentary stays for 2 people. One stay will include GIVC Perks; candlelight dinner on the beach for two, round trip transfers for two and sky massage for two*. • Unlimited day passes for the Gourmet Inclusive® Vacation Consultant Members • \$10.00 Year-End Bonus** • \$1,000 Cash Bonus** • Invite to the Annual Gourmet Inclusive® Vacation Consultant Awards & Marketing Forum
<p>DIAMOND LEVEL 5 1001-2000 ROOM NIGHTS</p>	<ul style="list-style-type: none"> • 19 WOW upgrades – 1 per hotel and 2 per brand and 10 for El Dorado Spa Resorts / Azul Beach Resorts • 20 Sweet upgrades • 12 Slime Time • 12 Celebration Package • 12 Sip & Savor Package 	<ul style="list-style-type: none"> • Three – 5 night complimentary stays for 2 people. One stay will include GIVC Perks; candlelight dinner on the beach for two, round trip transfers for two and sky massage for two*. • Unlimited day passes for the Gourmet Inclusive® Vacation Consultant Members • \$10.00 Year-End Bonus** • \$1,500 Cash Bonus** • Invite to the Annual Gourmet Inclusive® Vacation Consultant Awards & Marketing Forum
<p>KARISMA ELITE 2001 PLUS ROOM NIGHTS</p>	<ul style="list-style-type: none"> • 21 WOW upgrades – 1 per hotel, 2 per brand and 12 for El Dorado Spa Resorts / Azul Beach Resorts • 22 Sweet upgrades • 20 Slime Time • 20 Celebration Package • 20 Sip & Savor Package 	<ul style="list-style-type: none"> • Four – 5 night complimentary stays for 2 people. One stay will include GIVC Perks; candlelight dinner on the beach for two, round trip transfers for two and sky massage for two*. • Unlimited day passes for the Gourmet Inclusive® Vacation Consultant Members • \$15.00 Year-End Bonus** • \$5,000 Cash Bonus** • Invite to the Annual Gourmet Inclusive® Vacation Consultant Awards & Marketing Forum

CONTACT YOUR REGIONAL SALES & MARKETING MANAGER FOR FURTHER INFORMATION.



All certificates: Must used by the end of the current calendar year, will expire on December 31st and be replaced on January 1st with new ones as long as Gourmet Inclusive® Vacation Consultant membership is renewed or active for the following calendar year. The certificates can be only used for clients paid reservations and must be presented to redeem offer. Lost or stolen certificates will not be replaced and cannot be redeemed for cash. Not combinable with any other promotions. Restrictions apply. Based on space availability. Cannot be exchanged for other Gourmet Inclusive® Vacation Consultant added value coupons. Offer only available to paying clients of active Gourmet Inclusive® Vacation Consultants. One certificate per booking (two if Gourmet Inclusive® Vacation Consultant level is Diamond 2 or higher). Up to 5 certificates overall for group bookings. **Upgrade certificates:** Must refer to current upgrade options file on "My Certificates" page. **WOW Upgrades:** valid for bookings traveling from May 1st – December 22nd, 2019. Not applicable for The Fives Azul Beach Resort Playa del Carmen and Azul Beach Resort Riviera Cancun for Canada. All upgrades are based on space availability and must be confirmed prior to use. **Usage of Agent Points:** Agents will be allowed to use their points towards stays for themselves only at the resorts/brands for which they produce room nights/bookings. **Unlimited day-passes:** Exclusive to active Diamond and Elite Gourmet Inclusive® Vacation Consultant Members for a maximum of one free day-pass per month per agent. Companions will pay day-pass at regular rate. ***Diamond Level 1, 2 and 3 - CASH BONUS & YEAR-END (YoY Room Night Increase) BONUS:** Must have at least 10% increase in production. ****Diamond Level 4, 5 and Elite - CASH BONUS:** Agent is required to reach the same room night production as previous year OR above, agent will receive CASH BONUS payout. (For example, if agent produced 700 room nights in 2018 and 502 room nights in 2019, agent will not be eligible for Diamond Level Cash Bonus.) **YEAR-END (YoY Room Night Increase):** Agent will be required to increase room night production by 5% above previous year to receive YEAR-END payout. ***Year-End Bonus:** calculated based on bookings traveled 01/01/2019-12/31/2019. Payments are calculated based on the level reached the previous year. I.E. if in 2018 you reached Diamond Level 3, then at the end of the year 2019 you will be paid out at that level regardless if you reached Diamond Level 4 by the end of 2019. Cash Bonus: calculated based on the Diamond Level reached by the end of 2019 on bookings traveled 01/01/2019-12/31/2019. The Diamond Level Program is subject to change without notice. **Complimentary Stays:** All complimentary stays will incur an accommodation fee of \$25 per person/per night, payable upon check-in at the resort. Diamond Level 4, 5 and Elite agents are able to give their Diamond stay to whomever they choose, as long as the GIVC agent travels with the guest(s). Complimentary stay must be redeemed during the current calendar year – no exceptions will be made to extend the valid travel period. **GIVC perks:** Applies to Diamond Level 4, 5, and Elite agents only. Perks are valid for the GIVC agent and one guest traveling together and include: candlelight dinner, roundtrip transfer and sky massage on a maximum of one 5-night stay in the calendar year. Maximum of one candlelight dinner for two, sky massage for two and transfers for two will be offered in the calendar year. Candlelight dinner is weather permitting. Gratuities are at the discretion of the GIVC agent and guest.

Updated on 1/3/2019.